

AFFIDAVIT OF LISA WOLFORD

The undersigned hereby represents, warrants and covenants, and declares under penalty of perjury under the laws of the District of Columbia, as follows:

1. My name is Lisa Wolford. I am the President and Chief Executive Officer of CSSS.NET. I control the day-to-day management and long-term decision-making authority for CSSS.NET.
2. I am a service-disabled veteran. On behalf of CSSS.NET, in late 2010 we were notified by U.S. Department of Veterans Affairs, Center for Veterans Enterprise (“CVE”) as an existing certified SDVOSB in the VA VetBiz Vendor Information Pages (VIP) database that we needed to submit a substantial amount of documentation by March 2011 to be recertified as an SDVOSB. On October 24, 2011, I received a letter from the CVE denying CSSS.NET’s application for recertification. This Affidavit supports CSSS.NET’s Request for Reconsideration.
3. In the CVE’s denial letter, the CVE indicates that my resume was missing from my application materials, and as a result, CVE questions whether I have the “management expertise” to run CSSS.NET, an information technology consulting firm. While I submitted a copy of my resume to CVE with my original documentation, I am attaching a copy of my current resume at Exhibit 1 hereto. My resume shows over 20 years of experience in the Information Technology industry and 17 years of experience in project, program, and corporate management. As such, I have the management expertise and experience of the extent and complexity needed to run CSSS.NET, including 14 years as the President and CEO of CSSS.NET, which I have grown from a start-up to a \$20,000,000 company. Since the inception of CSSS.NET, I have been solely responsible for managing and controlling the daily operations and long-term decisions of the Company. I have a Bachelor of Science of Business Administration from the University of Nebraska at Omaha, with a dual specialization in Management Information Systems and Accounting. I have completed an extensive amount of related coursework in IT, which is detailed on my resume as well.
4. The CVE’s denial is also based on a finding that that the “CVE cannot reasonably determine that [I] satisfy the ‘full-time’ control requirements” for managers of SDVO SB concerns. The CVE questions my ability to devote full-time to CSSS.Net given my ownership in FOF&N, LLC. As the President and CEO of CSSS.NET, I devote full-time to CSSS.NET during the normal working hours of firms in the same or similar lines of business. I devote at least 10 hours every business day (which equates to more than 3000 hours per year) to CSSS.NET, which gives me all of the time needed to manage and control the business affairs of CSSS.NET.
5. On May 23, 2001, I established FOF&N for investment purposes. I own 99% of FOF&N and my daughter owns the remaining 1%. I established FOF&N to purchase, sell, hold, exchange, manage, operate, rent and lease real estate and other assets. Currently,

FOF&N holds 3 rental properties consisting of 2 duplexes and 1 single-family home from which I derive rental income.

6. Because FOF&N is essentially a holding company for 3 rental properties, minimal oversight of the LLC and its operations is needed by me. My involvement consists primarily of signing checks on behalf of the LLC and reviewing its monthly financial statements. I spend a maximum of 5 hours per month performing these tasks in the evenings or on the weekends. My ownership and involvement with FOF&N in no way interferes with my ability to manage and control CSSS.NET on a full-time basis during normal working hours. It is primarily a passive investment vehicle for me.
7. FOF&N does not require day-to-day management. I rely upon my assistant, Ms. Terry Tefft, to schedule and oversee all the repairs and maintenance on the rental properties, as needed. She is similarly responsible for the tasks associated with renting the properties when they are vacated. Ms. Tefft also prepares the monthly financial statements relating to each of the properties which she provides to me for review each month. Ms. Tefft handles any issues that may arise with FOF&N during the workday. I am not required to interrupt my business day at CSSS.NET to address problems that may arise for FOF&N.
8. CVE questions whether I am the "highest paid person" in CSSS.NET. As shown on the attached Compensation Summary dated October 26, 2011, I am currently the highest paid person in CSSS.NET. See Exhibit 2. Exhibit C shows the annualized compensation of all CSSS.NET employees for 2011. My annualized compensation is \$160,680.00. The Compensation Summary shows that Joel A. Merriman, the CSSS.NET Vice President, Business Development, is the next highest paid employee with annualized compensation of \$154,500.00.
9. I was also the most highly compensated CSSS.NET employee in 2010. In our original document submission to the VA in early 2011, CSSS.NET provided the VA with a copy of its 2010 Payroll Report and copies of the W-2s for all CSSS.NET employees for 2010. See Exhibit 3. I was shown on the 2010 Payroll Report. Also, my W-2 was included in the submission. My W-2 shows total compensation for me of \$158,196.00. The next most highly compensated employee was John E. Nelson, who received total compensation of \$147,810.65.
10. In its letter dated October 24, 2011, the CVE states that I do not appear on the 2009 Payroll report for CSSS.NET. This statement is incorrect. In its submission to CVE, CSSS.NET provided a copy of its 2009 Payroll Report and copies of the W-2s for all CSSS.NET employees for 2009. See Exhibit 4. I do, in fact, appear on the 2009 Payroll Report at pages 72-73. My Form W-2 (at page 82 of all the W-2s submitted to CVE) reports my compensation as \$152,838.45 for the 2009 tax year. A review of the 2009 Payroll Report and/or the W-2s confirms that I was the most highly compensated of all CSSS.NET employees. The employee who was the next most highly compensated employee was Teresa M. Lesicko. The W-2 Forms show that Ms. Lesicko received total compensation of \$145,258.53 in 2009.

